TUXEDO JUNCTION
SUIT WAREHOUSE

HOT FILE RECAP
OUR STORE'S WEDDINGS

Do we have many potential cancellations?

Store _____   Date _____

1. <u>TOTAL</u> number of weddings in my drawer starting <u>NEXT WEEK</u>:

HOT FILES:

2. Total number of 2024 weddings with fewer than 3 people measured and/or no styles selected (HOT) (no matter when reserved or date of wedding):

3. Total number of 2025+ weddings with fewer than 3 people measured or no styles:

4. Total HOT weddings in my drawer:
(#2 plus #3)

5. Percentage HOT weddings to TOTAL weddings: (compare #4 to #1)