



## GROOM CANCELLATION FOLLOW-UP

STORE \_\_\_\_\_ TODAY'S DATE \_\_\_\_\_

GROOMS NAME \_\_\_\_\_ ORDER # \_\_\_\_\_

Brides Name \_\_\_\_\_ Event Date \_\_\_\_\_

Date Store Was Contacted \_\_\_\_\_ Spoke With Employee # \_\_\_\_\_

How Cancelled? ☐ In -Store ☐ By Telephone ☐ Other \_\_\_\_\_

By Whom? ☐ Bride ☐ Groom ☐ Other \_\_\_\_\_

Total Tuxedos in Party \_\_\_\_\_ Total Measured w/ Deposits \_\_\_\_\_

Date Booked \_\_\_\_\_ Wedding Special \_\_\_\_\_

Did They Receive a Premium? (dinner certificate, etc.) ☐ Yes ☐ No

Where Did They Register? ☐ Store ☐ Bridal Show ☐ Web ☐ Phone

REASON GIVEN FOR CANCELLATION:

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## FOLLOW UP PHONE CALLS

Event Location \_\_\_\_\_ Date Called \_\_\_\_\_

Was Event Location Cancelled ☐ Yes ☐ No

### CONTACT COMPETITORS TO VERIFY REASON FOR CANCELATION

Competitors name	Phone #	Spoke To	Result

Ceremony Location \_\_\_\_\_ Called? ☐ Yes ☐ No

Went to Competition? ☐ Yes ☐ No What Company \_\_\_\_\_

Reason (price, style,color,etc.)

Can We Save?  
Suggestions \_\_\_\_\_

Managers Signature \_\_\_\_\_